

NH Monthly Indicators



September 2019

With the kids back in school and the weather cooling, the housing market begins its annual cooldown as well. Nationally, buyer and seller activity remained strong, buoyed by low mortgage rates and a strong economy. The market fundamentals suggest no significant changes from recent trends, other than the seasonally tempered pace we see this time of year. As we move into the final three months of 2019, buyers will find fewer homes coming on the market, but also less competition for those homes.

New Listings were down 2.9 percent for single family homes but increased 14.0 percent for condo properties. Pending Sales increased 22.9 percent for single family homes and 23.9 percent for condo properties.

The Median Sales Price was up 5.2 percent to \$305,000 for single family homes and 14.4 percent to \$223,000 for condo properties. Months Supply of Inventory decreased 18.6 percent for single family units and 14.8 percent for condo units.

In Washington there are discussions around a broad overhaul of the housing finance system, including the re-privatization of Fannie Mae and Freddie Mac and reforms to federal agencies involved with financing substantial portions of the mortgages made every year. Many of these policy conversations and eventual changes will take months or years to be implemented and their impact is not yet clear. While Halloween decorations are beginning to adorn homes around the country, the real estate market this fall is looking far from scary.

Monthly Snapshot

+ 1.2%	+ 5.2%	+ 7.0%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,601	1,621	+ 1.2%	13,266	13,017	- 1.9%
Median Sales Price		\$289,900	\$305,000	+ 5.2%	\$285,000	\$300,000	+ 5.3%
\$ Volume of Closed Sales (in millions)		\$529.2	\$566.3	+ 7.0%	\$4,323.8	\$4,465.4	+ 3.3%
Days on Market		54	50	- 7.4%	61	55	- 9.8%
Pending Sales		1,462	1,797	+ 22.9%	14,350	14,787	+ 3.0%
Months Supply		4.3	3.5	- 18.6%	--	--	--
New Listings		1,996	1,938	- 2.9%	19,578	18,707	- 4.4%
Homes for Sale		6,414	5,238	- 18.3%	--	--	--
Pct. of List Price Received		98.0%	98.2%	+ 0.2%	98.2%	98.4%	+ 0.2%
Affordability Index		121	131	+ 8.3%	123	133	+ 8.1%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



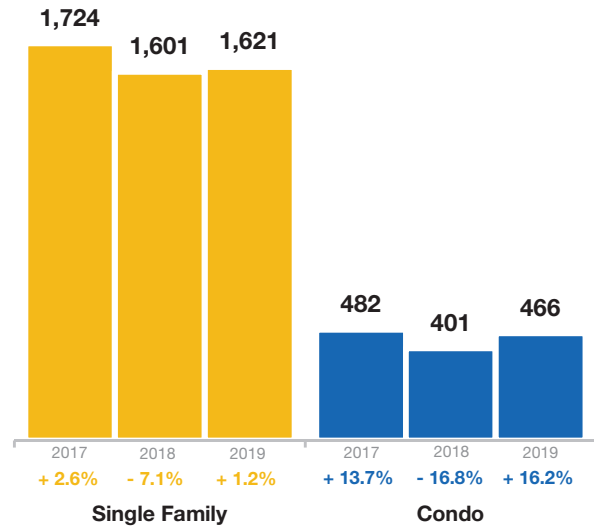
Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		401	466	+ 16.2%	3,694	3,581	- 3.1%
Median Sales Price		\$195,000	\$223,000	+ 14.4%	\$202,000	\$213,500	+ 5.7%
\$ Volume of Closed Sales (in millions)		\$95.4	\$117.3	+ 23.0%	\$888.1	\$878.2	- 1.1%
Days on Market		49	37	- 24.5%	51	43	- 15.7%
Pending Sales		414	513	+ 23.9%	3,930	4,033	+ 2.6%
Months Supply		2.7	2.3	- 14.8%	--	--	--
New Listings		484	552	+ 14.0%	4,688	4,690	+ 0.0%
Homes for Sale		1,101	955	- 13.3%	--	--	--
Pct. of List Price Received		98.6%	98.9%	+ 0.3%	98.9%	98.9%	0.0%
Affordability Index		180	179	- 0.6%	174	187	+ 7.5%

NH Closed Sales

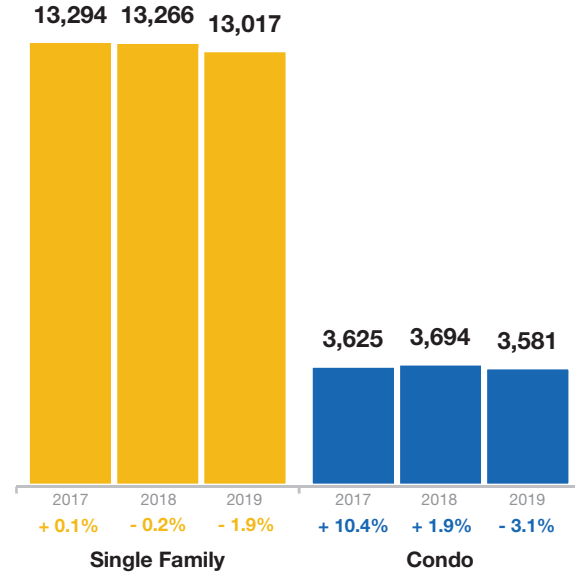
A count of the actual sales that closed in a given month.



September

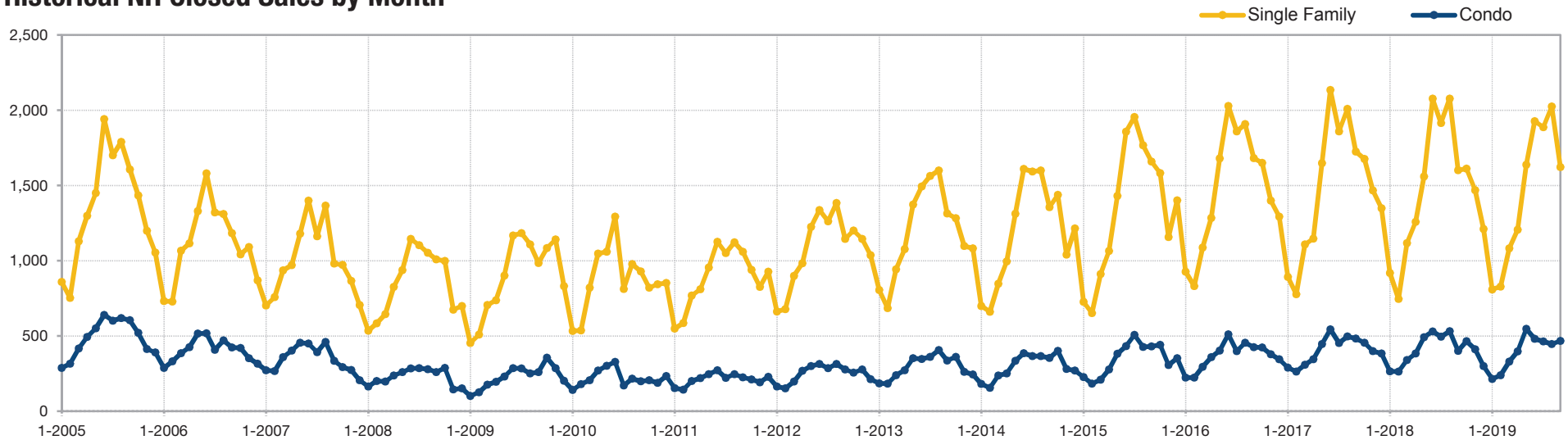


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	1,611	-3.9%	465	+2.4%
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,210	-10.2%	299	-21.9%
Jan-2019	808	-12.0%	214	-18.9%
Feb-2019	827	+11.0%	239	-8.8%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,638	+5.0%	547	+11.4%
Jun-2019	1,926	-7.2%	480	-9.3%
Jul-2019	1,886	-1.5%	464	-6.1%
Aug-2019	2,024	-2.6%	445	-16.2%
Sep-2019	1,621	+1.2%	466	+16.2%
12-Month Avg	1,442	-2.5%	396	-3.5%

Historical NH Closed Sales by Month

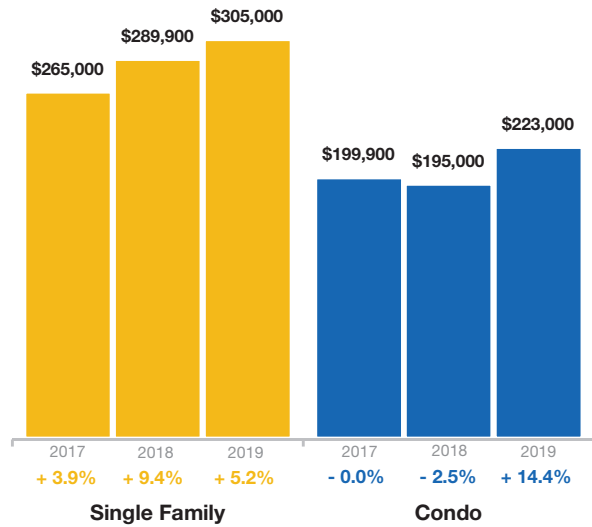


NH Median Sales Price

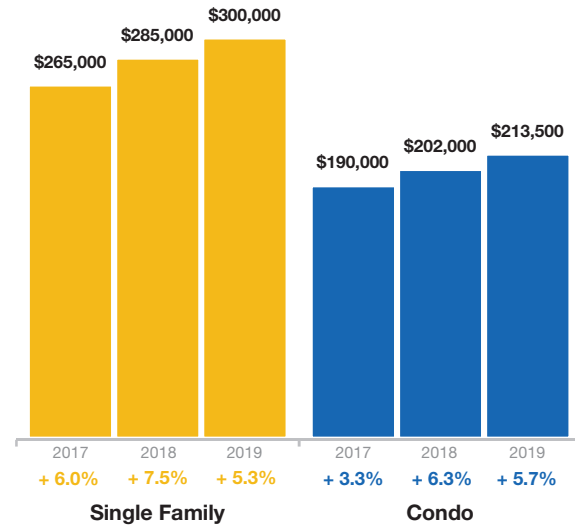
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



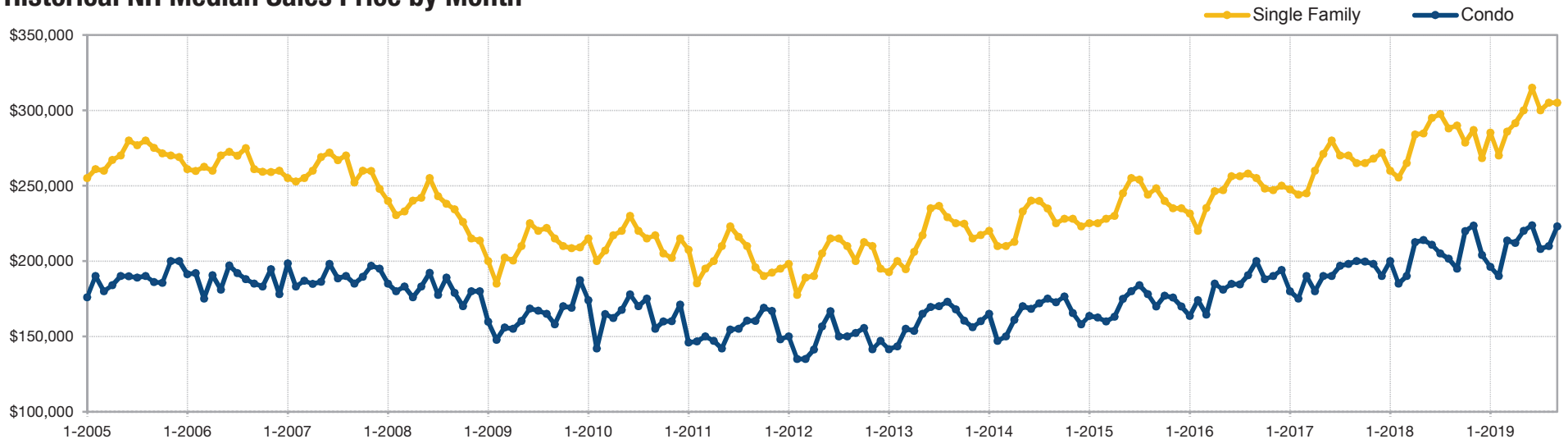
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	\$278,550	+5.1%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$268,250	-1.4%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.9%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
12-Month Avg*	\$295,000	+5.4%	\$213,500	+6.8%

* Median Sales Price for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

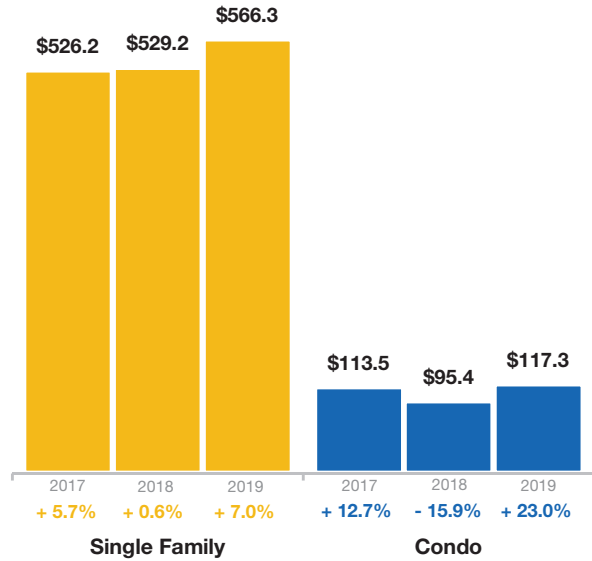


NH \$ Volume of Closed Sales

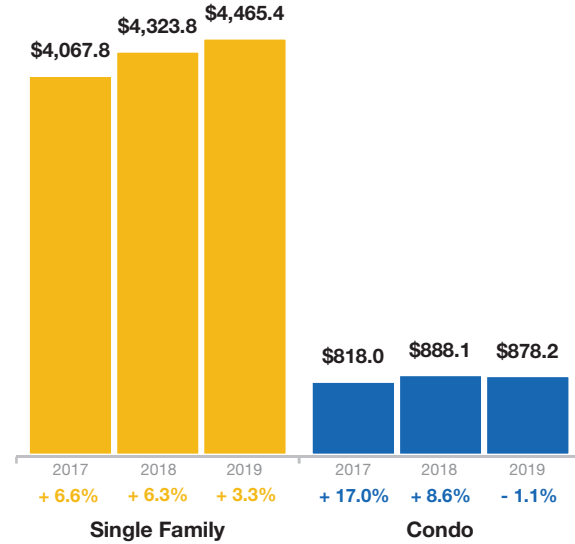
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



September



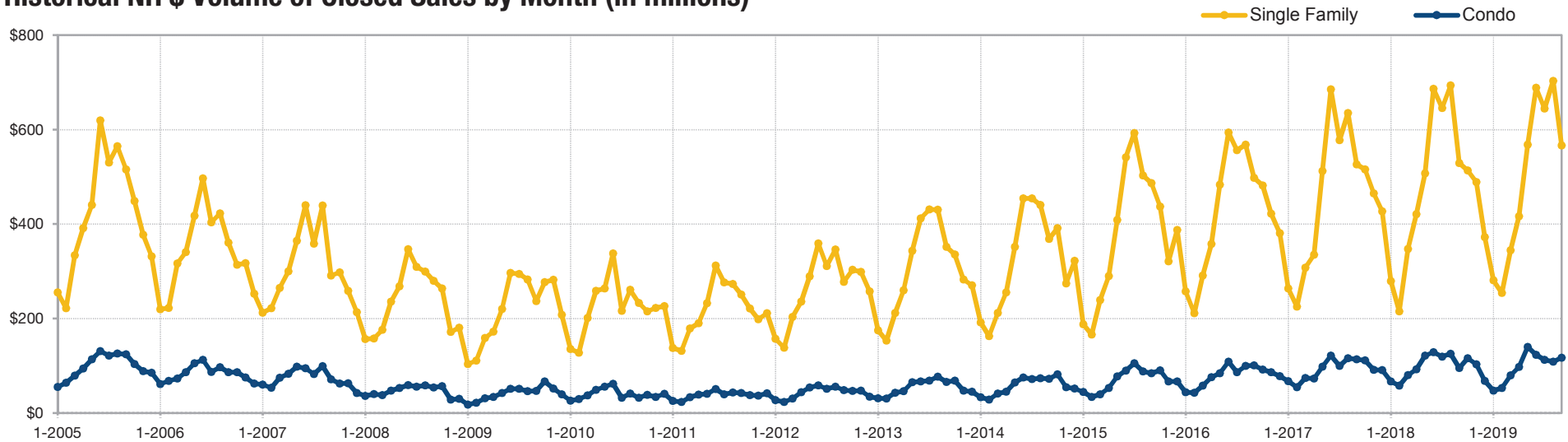
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	\$513.3	-0.4%	\$115.8	+4.1%
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$372.4	-12.8%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.5%	\$47.1	-29.5%
Feb-2019	\$254.1	+18.0%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.0	+12.0%	\$139.7	+15.0%
Jun-2019	\$688.3	+0.3%	\$123.3	-4.1%
Jul-2019	\$644.5	-0.2%	\$112.4	-5.9%
Aug-2019	\$702.7	+1.3%	\$108.7	-13.3%
Sep-2019	\$566.3	+7.0%	\$117.3	+23.0%
12-Month Avg*	\$486.7	+1.9%	\$97.1	-1.4%

* \$ Volume of Closed Sales (in millions) for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

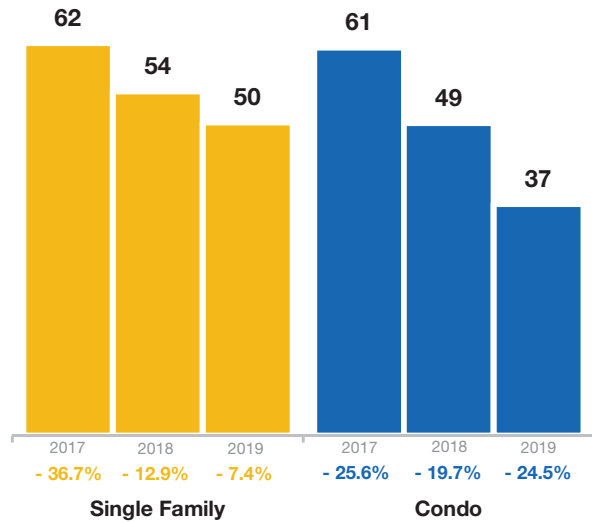


NH Days on Market

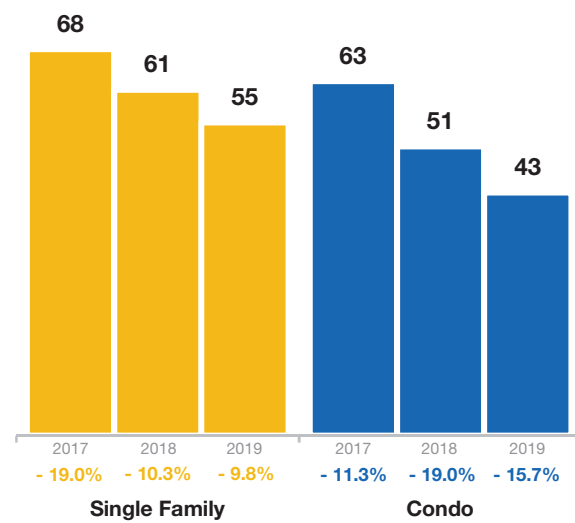
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



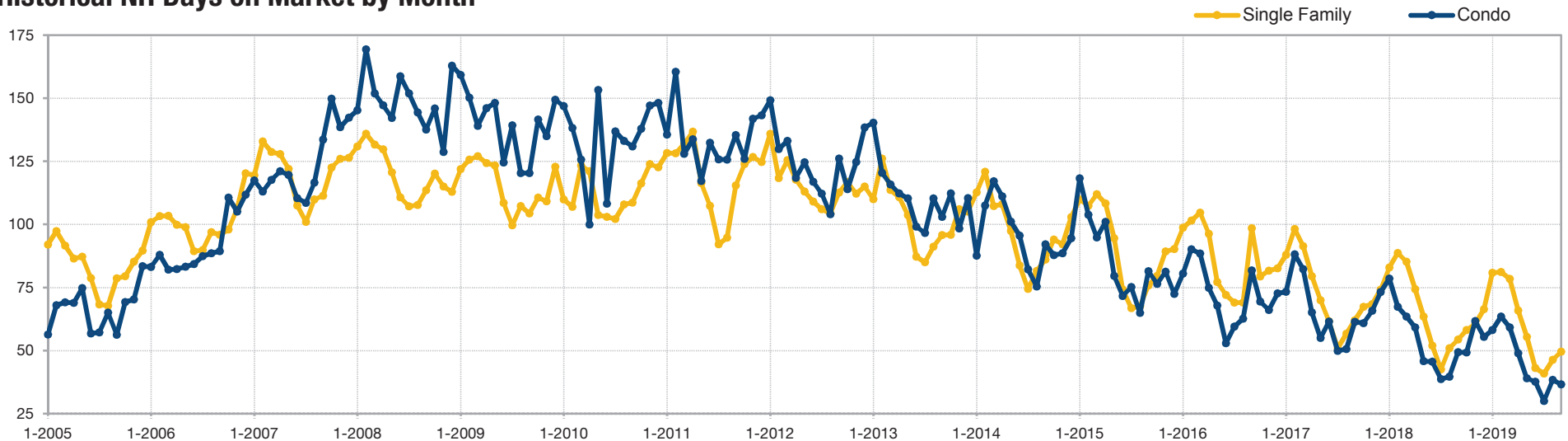
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	50	-7.4%	37	-24.5%
12-Month Avg*	57	-10.2%	46	-16.3%

* Days on Market for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

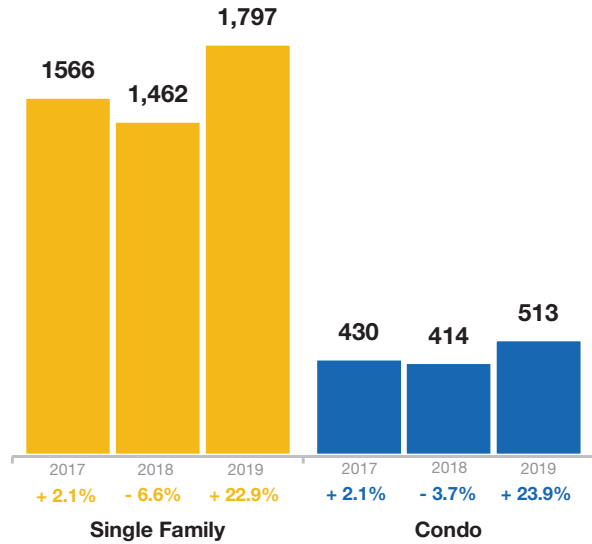


NH Pending Sales

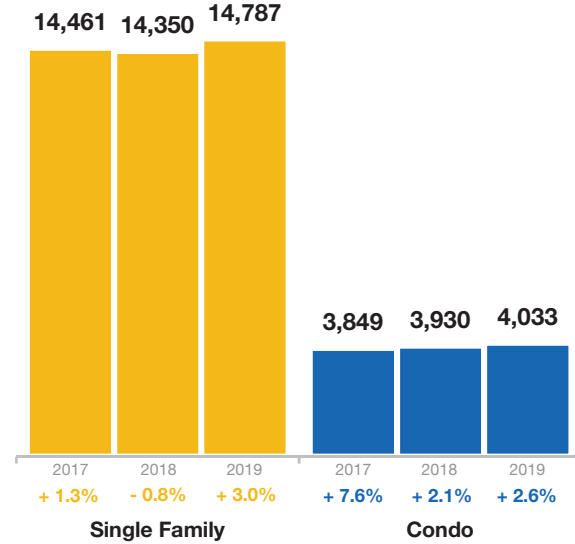
A count of the properties on which offers have been accepted in a given month.



September

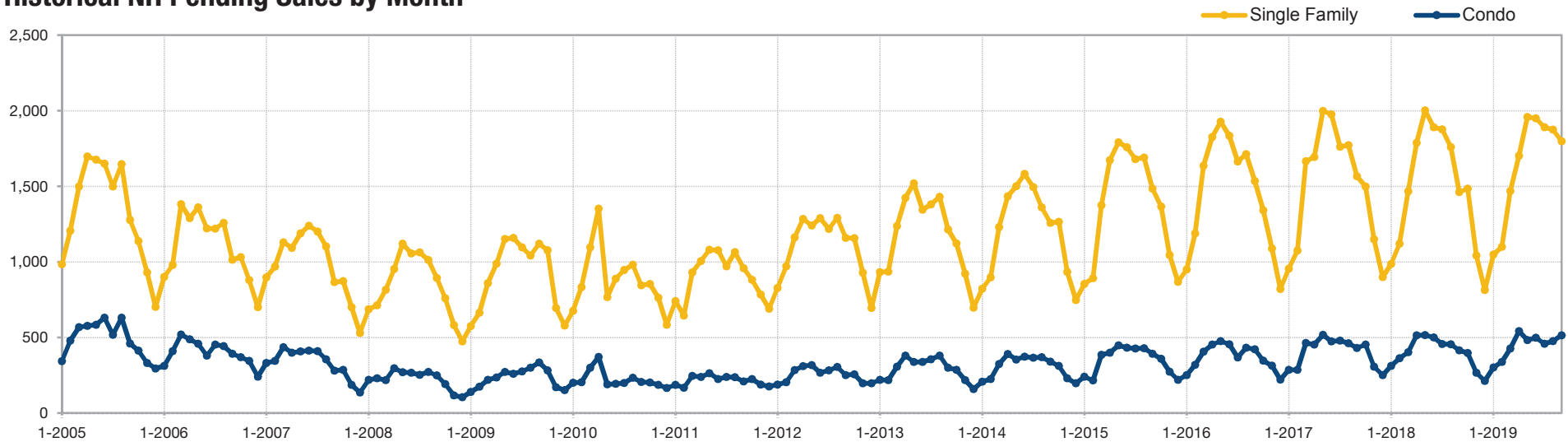


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	1,484	-0.9%	397	-12.2%
Nov-2018	1,042	-9.4%	267	-12.7%
Dec-2018	814	-9.4%	213	-15.1%
Jan-2019	1,048	+6.3%	301	-3.2%
Feb-2019	1,099	-1.9%	337	-6.9%
Mar-2019	1,469	+0.2%	426	+5.7%
Apr-2019	1,702	-4.8%	542	+5.4%
May-2019	1,958	-2.1%	482	-6.6%
Jun-2019	1,949	+3.1%	498	-0.2%
Jul-2019	1,891	+0.7%	458	+0.2%
Aug-2019	1,874	+6.5%	476	+4.8%
Sep-2019	1,797	+22.9%	513	+23.9%
12-Month Avg	1,511	+1.3%	409	-0.6%

Historical NH Pending Sales by Month

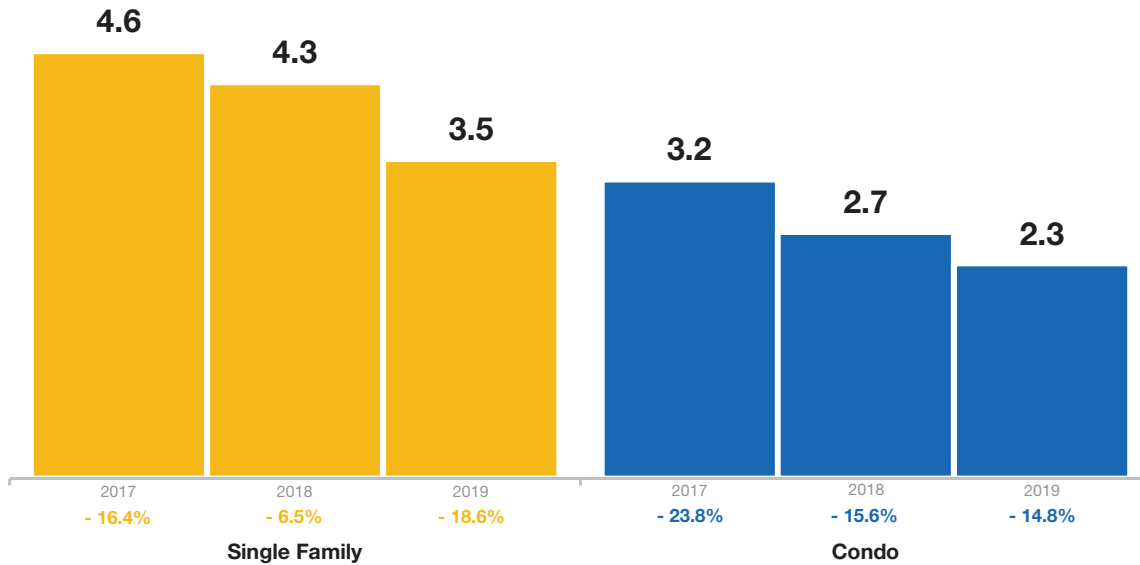


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



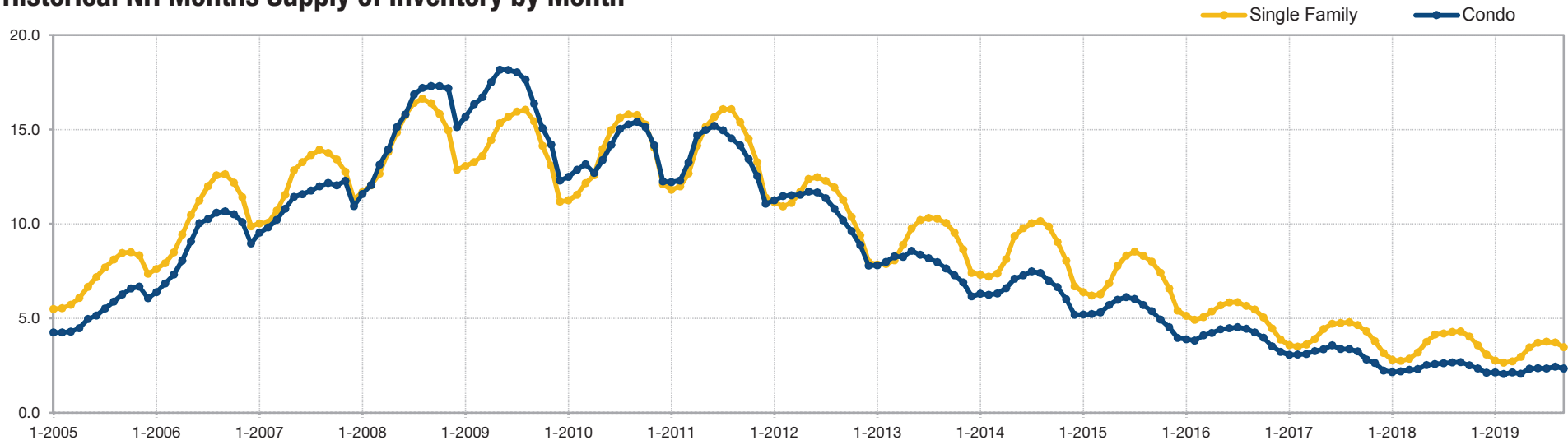
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.8	0.0%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.4	-8.1%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.3	-11.5%
Aug-2019	3.7	-14.0%	2.4	-11.1%
Sep-2019	3.5	-18.6%	2.3	-14.8%
12-Month Avg*	3.3	-8.4%	2.3	-8.5%

* Months Supply for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

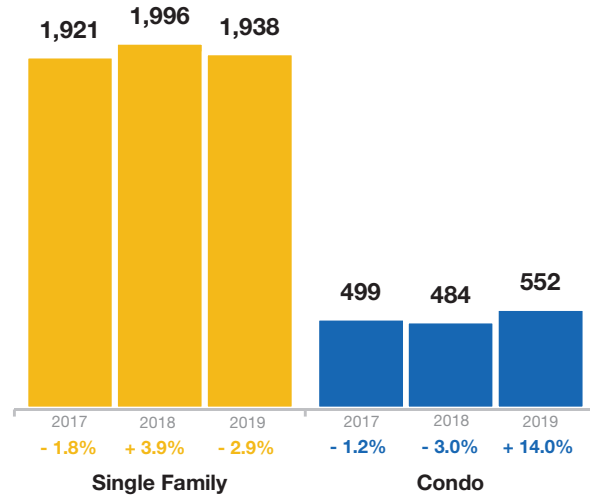


NH New Listings

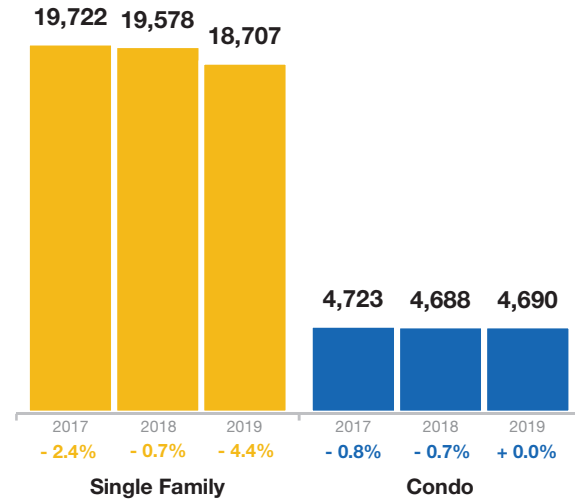
A count of the properties that have been newly listed on the market in a given month.



September

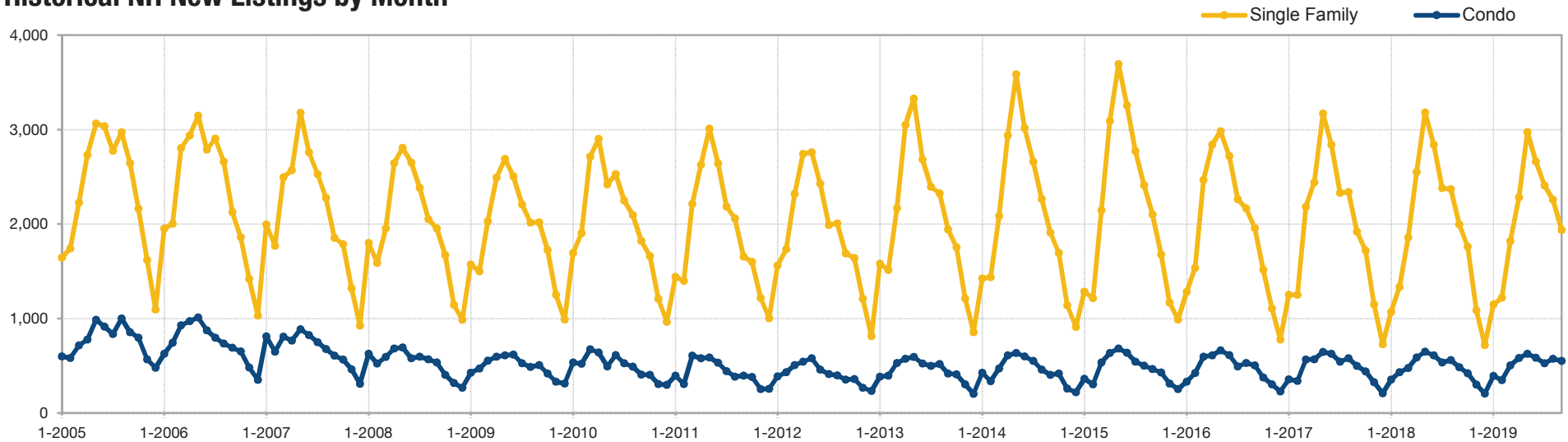


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	1,762	+2.5%	421	-4.3%
Nov-2018	1,086	-5.6%	300	-8.0%
Dec-2018	720	-0.8%	207	-0.5%
Jan-2019	1,148	+7.4%	392	+10.7%
Feb-2019	1,220	-8.7%	348	-19.6%
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,282	-10.5%	583	-0.7%
May-2019	2,973	-6.5%	628	-3.1%
Jun-2019	2,661	-6.3%	586	-4.1%
Jul-2019	2,408	+1.2%	525	-2.1%
Aug-2019	2,257	-4.7%	573	+2.5%
Sep-2019	1,938	-2.9%	552	+14.0%
12-Month Avg	1,931	-3.9%	472	-0.8%

Historical NH New Listings by Month

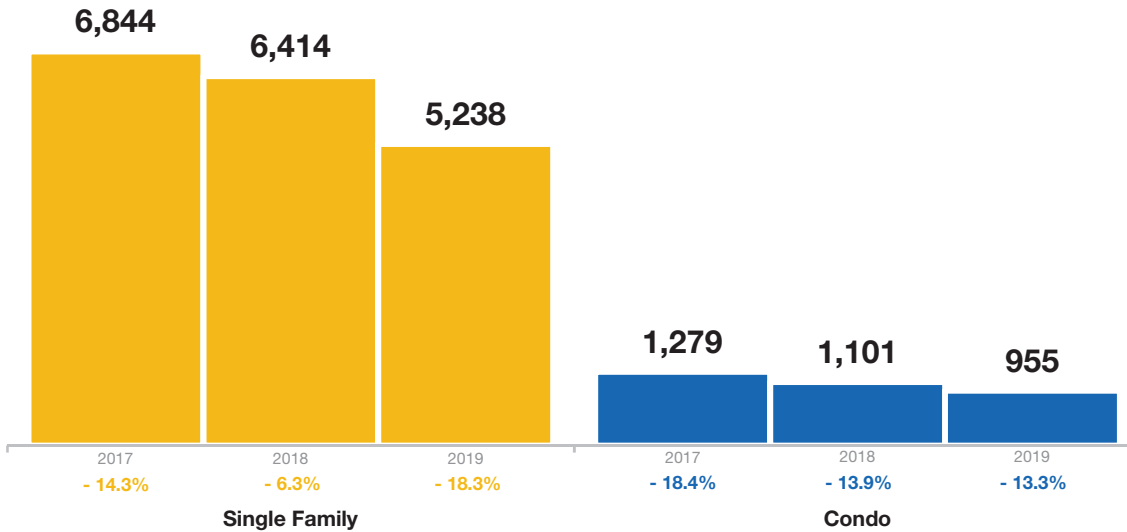


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

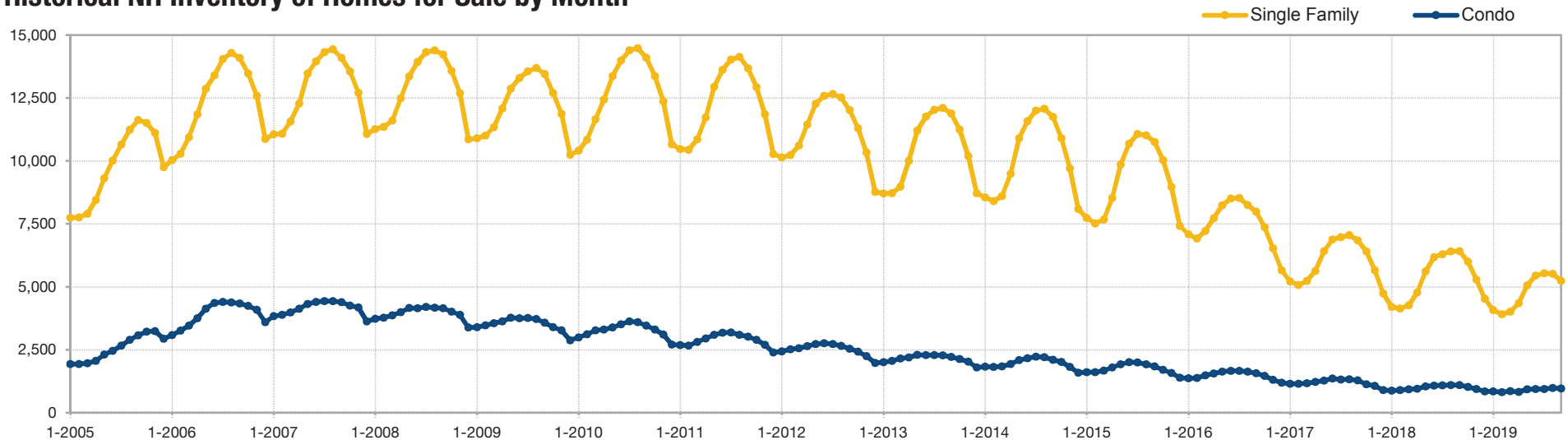


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	5,996	-6.4%	1,018	-10.0%
Nov-2018	5,292	-6.4%	942	-11.1%
Dec-2018	4,530	-4.4%	849	-5.7%
Jan-2019	4,073	-3.1%	849	-2.9%
Feb-2019	3,906	-5.5%	813	-9.9%
Mar-2019	4,011	-5.9%	851	-8.1%
Apr-2019	4,343	-9.1%	828	-13.2%
May-2019	5,060	-9.9%	926	-10.9%
Jun-2019	5,450	-11.7%	940	-12.3%
Jul-2019	5,543	-11.9%	934	-13.7%
Aug-2019	5,522	-13.8%	976	-11.3%
Sep-2019	5,238	-18.3%	955	-13.3%
12-Month Avg	4,914	-9.4%	907	-10.4%

Historical NH Inventory of Homes for Sale by Month



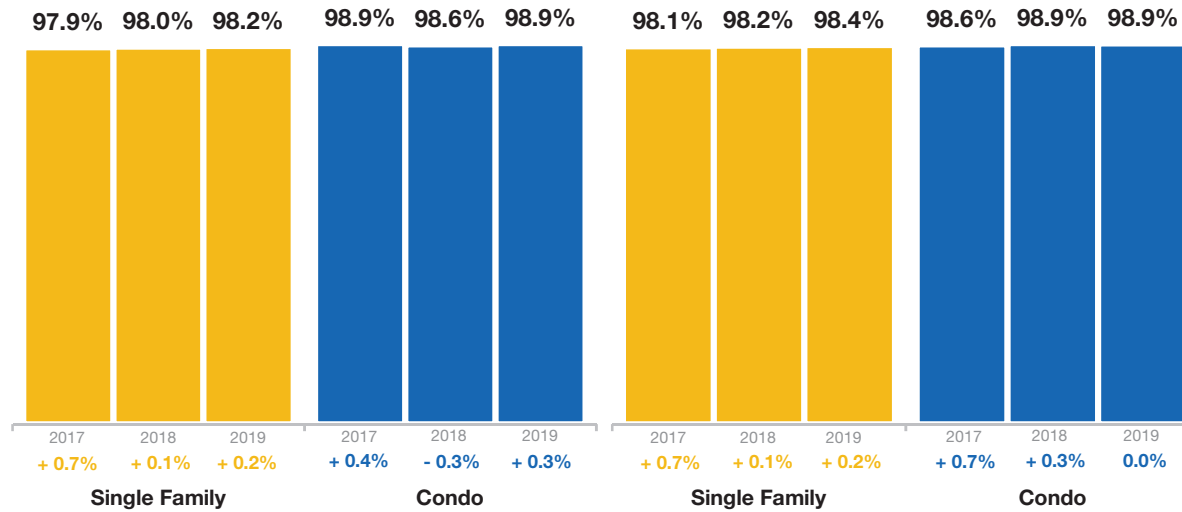
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

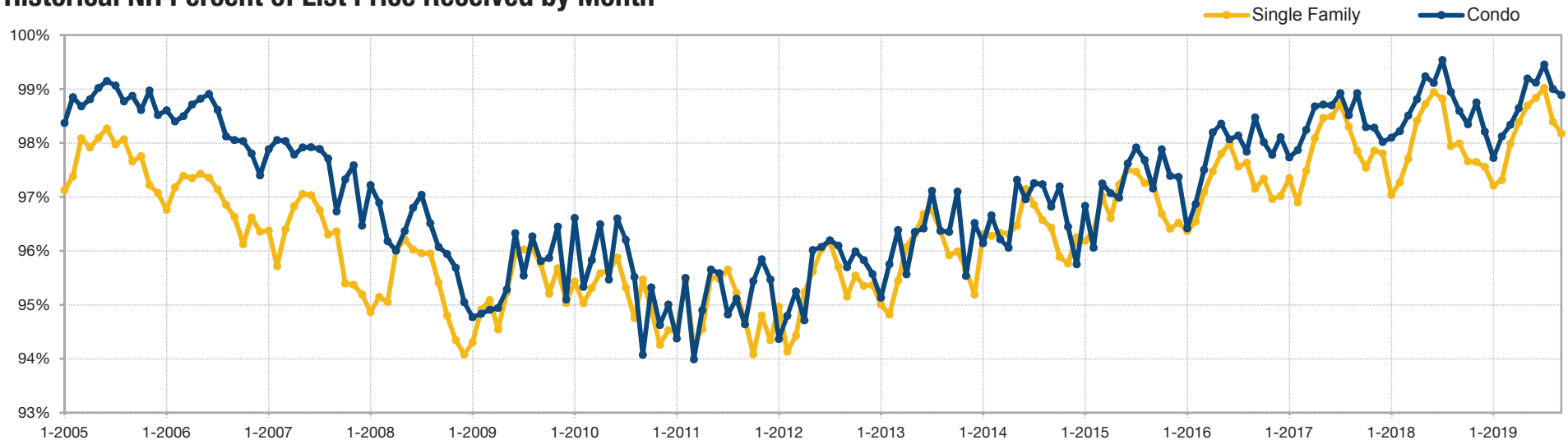
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.5%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
12-Month Avg*	98.2%	+0.1%	98.8%	+0.0%

* Pct. of List Price Received for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



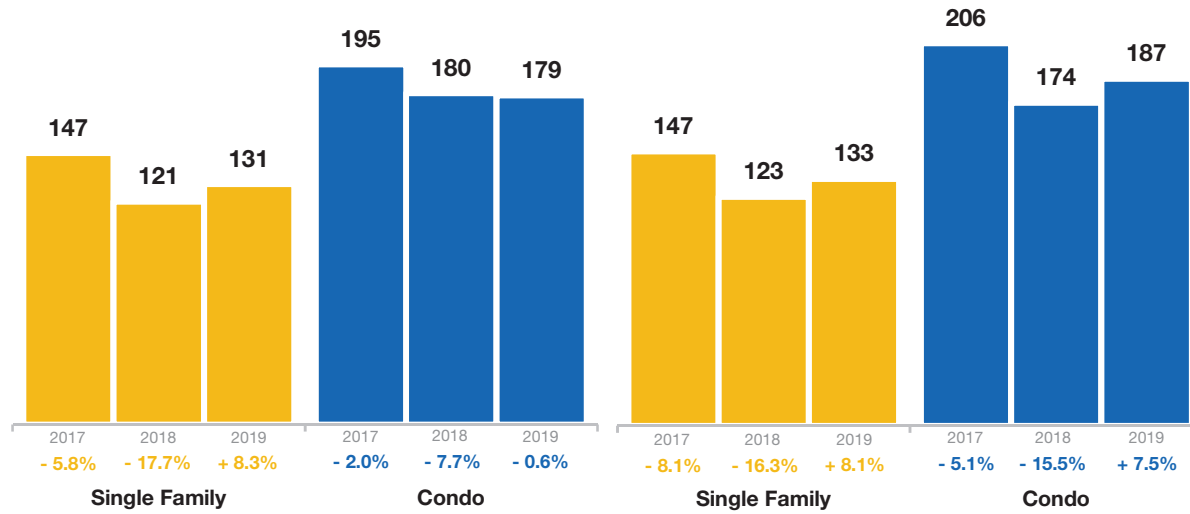
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

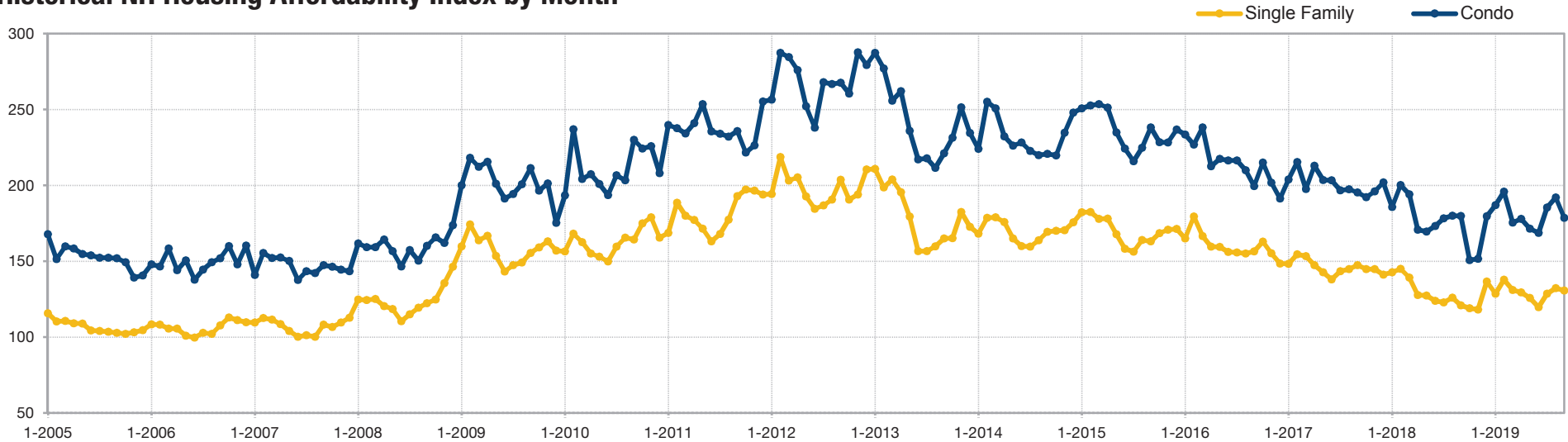
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
12-Month Avg*	128	-2.1%	134	-3.3%

* Affordability Index for all properties from October 2018 through September 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,102	2,210	+ 5.1%	17,809	17,473	- 1.9%
Median Sales Price		\$265,000	\$275,000	+ 3.8%	\$260,000	\$274,900	+ 5.7%
\$ Volume of Closed Sales (in millions)		\$632.8	\$693.9	+ 9.7%	\$5,272.4	\$5,411.3	+ 2.6%
Days on Market		53	46	- 13.2%	59	53	- 10.2%
Pending Sales		1,986	2,453	+ 23.5%	19,201	19,812	+ 3.2%
Months Supply		3.9	3.2	- 17.9%	--	--	--
New Listings		2,605	2,603	- 0.1%	25,361	24,519	- 3.3%
Homes for Sale		7,774	6,406	- 17.6%	--	--	--
Pct. of List Price Received		98.0%	98.2%	+ 0.2%	98.2%	98.3%	+ 0.1%
Affordability Index		132	145	+ 9.4%	135	145	+ 7.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -
Belknap	117	119	+ 1.7%	\$279,900	\$292,625	+ 4.5%	\$42.0	\$40.3	- 4.0%	80	54	- 32.5%	92	120	+ 30.4%
Belknap Year-to-Date	839	852	+ 1.5%	\$249,000	\$267,025	+ 7.2%	\$287.1	\$316.8	+ 10.3%	68	66	- 2.9%	923	992	+ 7.5%
Carroll	105	123	+ 17.1%	\$269,000	\$246,750	- 8.3%	\$42.0	\$50.7	+ 20.7%	66	69	+ 4.5%	123	134	+ 8.9%
Carroll Year-to-Date	805	800	- 0.6%	\$249,000	\$266,000	+ 6.8%	\$283.9	\$303.0	+ 6.7%	86	72	- 16.3%	930	943	+ 1.4%
Cheshire	94	99	+ 5.3%	\$192,000	\$230,000	+ 19.8%	\$19.7	\$23.4	+ 18.8%	54	42	- 22.2%	70	103	+ 47.1%
Cheshire Year-to-Date	747	759	+ 1.6%	\$195,000	\$220,000	+ 12.8%	\$162.8	\$176.2	+ 8.2%	77	69	- 10.4%	801	854	+ 6.6%
Coos	49	46	- 6.1%	\$92,000	\$115,000	+ 25.0%	\$6.5	\$6.2	- 4.6%	119	112	- 5.9%	45	49	+ 8.9%
Coos Year-to-Date	370	367	- 0.8%	\$112,500	\$117,500	+ 4.4%	\$52.2	\$49.6	- 5.0%	145	117	- 19.3%	393	418	+ 6.4%
Grafton	96	137	+ 42.7%	\$234,500	\$240,000	+ 2.3%	\$28.9	\$41.5	+ 43.6%	77	77	0.0%	86	129	+ 50.0%
Grafton Year-to-Date	882	885	+ 0.3%	\$227,000	\$228,500	+ 0.7%	\$254.2	\$259.5	+ 2.1%	103	82	- 20.4%	962	1,032	+ 7.3%
Hillsborough	426	400	- 6.1%	\$305,000	\$314,500	+ 3.1%	\$140.9	\$137.2	- 2.6%	40	36	- 10.0%	355	438	+ 23.4%
Hillsborough Year-to-Date	3,534	3,374	- 4.5%	\$299,900	\$318,000	+ 6.0%	\$1,149.6	\$1,166.0	+ 1.4%	45	39	- 13.3%	3,748	3,773	+ 0.7%
Merrimack	177	182	+ 2.8%	\$262,500	\$267,450	+ 1.9%	\$53.3	\$58.3	+ 9.4%	51	47	- 7.8%	176	204	+ 15.9%
Merrimack Year-to-Date	1,473	1,505	+ 2.2%	\$260,000	\$270,000	+ 3.8%	\$424.4	\$458.0	+ 7.9%	59	50	- 15.3%	1,597	1,696	+ 6.2%
Rockingham	299	319	+ 6.7%	\$370,000	\$397,240	+ 7.4%	\$128.7	\$145.9	+ 13.4%	42	38	- 9.5%	320	363	+ 13.4%
Rockingham Year-to-Date	2,862	2,839	- 0.8%	\$374,000	\$385,000	+ 2.9%	\$1,217.6	\$1,261.8	+ 3.6%	46	47	+ 2.2%	3,119	3,188	+ 2.2%
Strafford	172	139	- 19.2%	\$277,250	\$305,000	+ 10.0%	\$53.2	\$46.7	- 12.2%	44	52	+ 18.2%	137	187	+ 36.5%
Strafford Year-to-Date	1,272	1,179	- 7.3%	\$270,000	\$283,500	+ 5.0%	\$382.7	\$366.7	- 4.2%	50	50	0.0%	1,338	1,373	+ 2.6%
Sullivan	66	57	- 13.6%	\$190,000	\$209,900	+ 10.5%	\$13.9	\$16.2	+ 16.5%	100	58	- 42.0%	58	70	+ 20.7%
Sullivan Year-to-Date	482	457	- 5.2%	\$175,000	\$190,000	+ 8.6%	\$109.3	\$107.8	- 1.4%	93	85	- 8.6%	539	518	- 3.9%
Entire State	1,601	1,621	+ 1.2%	\$289,900	\$305,000	+ 5.2%	\$529.2	\$566.3	+ 7.0%	54	50	- 7.4%	1,462	1,797	+ 22.9%
Entire State Year-to-Date	13,266	13,017	- 1.9%	\$285,000	\$300,000	+ 5.3%	\$4,323.8	\$4,465.4	+ 3.3%	61	55	- 9.8%	14,350	14,787	+ 3.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -
Belknap	24	34	+ 41.7%	\$176,000	\$214,000	+ 21.6%	\$5.2	\$8.1	+ 55.8%	55	51	- 7.3%	27	21	- 22.2%
Belknap Year-to-Date	209	201	- 3.8%	\$179,000	\$191,500	+ 7.0%	\$45.4	\$46.6	+ 2.6%	66	48	- 27.3%	224	222	- 0.9%
Carroll	14	16	+ 14.3%	\$187,250	\$195,450	+ 4.4%	\$3.6	\$2.7	- 25.0%	34	56	+ 64.7%	18	37	+ 105.6%
Carroll Year-to-Date	189	170	- 10.1%	\$186,900	\$210,000	+ 12.4%	\$40.7	\$40.7	0.0%	82	64	- 22.0%	200	219	+ 9.5%
Cheshire	6	6	0.0%	\$162,000	\$172,450	+ 6.5%	\$1.0	\$1.0	0.0%	72	18	- 75.0%	6	9	+ 50.0%
Cheshire Year-to-Date	72	67	- 6.9%	\$160,000	\$152,500	- 4.7%	\$12.7	\$10.4	- 18.1%	87	37	- 57.5%	85	70	- 17.6%
Coos	1	2	+ 100.0%	\$65,000	\$612,500	+ 842.3%	\$0.1	\$1.2	+ 1,100.0%	174	16	- 90.8%	4	1	- 75.0%
Coos Year-to-Date	18	17	- 5.6%	\$333,500	\$341,950	+ 2.5%	\$5.8	\$6.6	+ 13.8%	143	72	- 49.7%	20	17	- 15.0%
Grafton	41	41	0.0%	\$157,000	\$170,000	+ 8.3%	\$7.9	\$8.2	+ 3.8%	123	58	- 52.8%	48	53	+ 10.4%
Grafton Year-to-Date	371	347	- 6.5%	\$162,500	\$168,000	+ 3.4%	\$73.3	\$70.0	- 4.5%	92	75	- 18.5%	407	400	- 1.7%
Hillsborough	135	159	+ 17.8%	\$189,900	\$215,000	+ 13.2%	\$29.1	\$36.8	+ 26.5%	37	21	- 43.2%	140	153	+ 9.3%
Hillsborough Year-to-Date	1,211	1,193	- 1.5%	\$195,000	\$209,000	+ 7.2%	\$266.7	\$269.6	+ 1.1%	36	31	- 13.9%	1,284	1,317	+ 2.6%
Merrimack	38	37	- 2.6%	\$165,000	\$223,000	+ 35.2%	\$6.6	\$8.2	+ 24.2%	40	45	+ 12.5%	33	41	+ 24.2%
Merrimack Year-to-Date	276	274	- 0.7%	\$175,000	\$185,000	+ 5.7%	\$50.5	\$54.4	+ 7.7%	41	35	- 14.6%	285	314	+ 10.2%
Rockingham	119	138	+ 16.0%	\$268,000	\$289,900	+ 8.2%	\$37.0	\$44.6	+ 20.5%	42	43	+ 2.4%	111	164	+ 47.7%
Rockingham Year-to-Date	1,127	1,083	- 3.9%	\$262,000	\$272,500	+ 4.0%	\$350.0	\$335.9	- 4.0%	47	43	- 8.5%	1,180	1,225	+ 3.8%
Strafford	21	30	+ 42.9%	\$164,000	\$140,250	- 14.5%	\$4.2	\$5.5	+ 31.0%	32	27	- 15.6%	20	32	+ 60.0%
Strafford Year-to-Date	189	189	0.0%	\$175,000	\$164,000	- 6.3%	\$36.2	\$35.1	- 3.0%	34	36	+ 5.9%	205	207	+ 1.0%
Sullivan	2	3	+ 50.0%	\$389,000	\$335,000	- 13.9%	\$0.8	\$0.8	0.0%	75	56	- 25.3%	7	2	- 71.4%
Sullivan Year-to-Date	32	40	+ 25.0%	\$181,500	\$189,750	+ 4.5%	\$6.7	\$9.0	+ 34.3%	75	92	+ 22.7%	40	42	+ 5.0%
Entire State	401	466	+ 16.2%	\$195,000	\$223,000	+ 14.4%	\$95.4	\$117.3	+ 23.0%	49	37	- 24.5%	414	513	+ 23.9%
Entire State Year-to-Date	3,694	3,581	- 3.1%	\$202,000	\$213,500	+ 5.7%	\$888.1	\$878.2	- 1.1%	51	43	- 15.7%	3,930	4,033	+ 2.6%